NEIGHBORHOOD ASSISTANCE PROGRAM (NAP)

DONOR FACT SHEET Effective July 1, 2007

Individual Donor

State tax credits may be available to an individual or married couple making a **cash** donation to an approved NAP organization. Only cash donations are eligible. (Stock, goods, real estate, services, etc. are not eligible for individual NAP tax credits). The NAP state tax credit for an individual or a married couple is equal to 40 percent of their cash donation. The minimum donation by an individual or a married couple per taxable year must be at least \$500. A maximum of \$50,000 in tax credits per taxable year may be imposed on an individual or a married couple if all available credits are allocated (this includes \$3 million credits administered by the Department of Education). The donor and the nonprofit organization must maintain sufficient documentation for verification purposes and submit a copy of the check with the Contribution Notification Form E (CNF-E).

Business Donor

State tax credits may be issued to any business entity authorized to do business in the Commonwealth of Virginia. The tax credit can be applied against any Virginia state tax due under Articles 2 (§ 58.1-320 et seq.) and 10 (§ 58.1-400 et seq.) of Chapter 3, Chapter 12 (§ 58.1-1200 et seq.), Article 1 (§ 58.1-2500 et seq.) of Chapter 25, or Article 2 (§ 58.1-2620 et seq.) of Chapter 26 of Title 58.1. The flexibility of the Neighborhood Assistance Act allows the donor business to participate with a variety of allowable donations. Tax credits may be available to a business making a donation of at least \$1,000 or no more than \$437,500 to an approved NAP organization. As authorized in the Act, the applicable tax credit equals 40 percent of the business donation value.

Business Donations

<u>Discounted property (a partial donation) and bargain sales are not allowable</u> for NAP donations. All Donations must be made without any conditions or expectation of monetary benefit from the NAP organization.

All pass-through businesses (Sub S, Partnership, LLP, LLC, PC, etc.) must complete Form PTE (after receipt of NAP Tax Credit Certificate) and submit it with a copy of the Certificate to the Virginia Department of Taxation. Form PTE can be obtained from the Department of Taxation's website (www.tax.virginia.gov). Click on *Download Forms* and choose Business Forms; under the heading Sales, Withholding, Registration and Other Business Forms click on Business Credits and scroll down to PTE.

ELIGIBLE TYPES OF BUSINESS DONATIONS

CASH: Donations must be made by check. A copy of the check for verification

purposes must be submitted with the CNF-A.

STOCK: The value of stock is the Fair Market Value on the valuation date. Valuation

must be determined in accordance with the standards of IRS. Supporting documentation for donations of stock must be submitted with the CNF-A.

MERCHANDISE: The value for new or used merchandise to be used by the approved

organization is determined using IRS standards. The amount listed should normally be the same as used for federal tax purposes. (See IRS Publication 561 for additional information on determining value of donations). Items that have been fully depreciated/expensed have zero value and are not eligible for Nap tax credits. Donated goods must be owned by the donor business. Supporting documentation for donations of merchandise must be

submitted with the CNF-A.

Exceptions to IRS standards:

The value of merchandise donated to be **sold**, **auctioned or raffled** is the **lesser** of the actual book cost of the item or the proceeds received by the

approved organization.

REAL ESTATE: For donated real estate, documentation must be submitted to the nonprofit

organization in accordance with the standards of IRS. A copy of a current appraisal and recorded deed of transfer for donations of real estate must be

submitted with the CNF-A.

RENT/LEASE For donated facility <u>leased space</u>, each organization should request a copy of a previous lease for the same space that reports former rental charges, or

a previous lease for the same space that reports former rental charges, or require verification by a third party realtor or rental agent as to the prevailing square footage rental charge for comparable property. A copy of the lease

agreement for donations of leased space must be submitted with the CNF-A

HEALTH CARE
SERVICES:

Tax credits granted to a clinic or an organization with a clinic organized in whole or in part for the delivery of health care services without charge

in whole or in part for the delivery of health care services without charge may be assigned to physicians, pharmacists, dentists, chiropractors, physician assistants, nurse practitioners, optometrists, dental hygienists, nurses, professional counselors, clinical social workers, clinical psychologists, marriage and family therapists, and physical therapists, who are licensed pursuant to Title 54.1 and who provide health care services without charge within the scope of their licensure. The value used for donated health care services must be agreed to by the donor and the NAP organization prior to the services being donated. The **value** of these services **cannot exceed the lesser** of reasonable and customary charges for similar services from other providers or \$125 per hour. A copy of the Services Contribution Data Sheet or spreadsheet listing the name of the individual providing the service, type of service provided, job title, date(s) of donation, hourly rate, total hours worked, and total value for services must be submitted with the CNF-B. Certification by the Medical Professional (on the Services Contribution Data

Sheet) must be signed by the donor and attached to each spreadsheet.

PROFESSIONAL SERVICES:

Eligible professional services are limited to accounting, actuarial services, architecture, land surveying, law, dentistry, medicine, optometry, pharmacy and professional engineer. The value of professional services rendered by the proprietor or a partner to an approved organization is the lesser of the reasonable cost for similar services from other providers or \$125 per hour. The business donor and NAP organization must agree on the value for donated services prior to the services being donated. A business firm may be allowed tax credits for the time spent by a salaried employee who renders professional services to an approved NAP organization. For purposes of determining the amount of tax credit allowed, the value of the professional service is equal to the salary that the employee was actually paid for the period of time the employee rendered professional services to the approved NAP organization. (Operating overhead and benefit costs are not to be included). All donations of staff time are to occur during the employee's work hours. A copy of the Services Contribution Data Sheet or spreadsheet listing the business name, contact person, job title of the individual providing the service, type of service provided, date(s) of donation, hourly rate, total hours worked, and total value for services must be submitted with the CNF-C. The Certification by Business Donor (on the Services Contribution Data Sheet) must be signed by the donor and attached to each spreadsheet.

CONTRACTING SERVICES:

"Contracting Services" is defined as the provision, by a business firm licensed by the Commonwealth as a contractor under Chapter 11 (§54.1-1100 et seq.) of Title 54.1 of labor or technical advice to aid in the development, construction, renovation, or repair of homes of impoverished people or buildings used by an approved nonprofit organization. A sole proprietor, partnership, or limited liability company engaged in the business of providing contracting services may be eligible for tax credits based on the time spent by the proprietor or a partner or member, respectively, who renders contracting services to an approved NAP organization. For purposes of determining the amount of the tax credit, the value of donated contracting services is the lesser of the reasonable cost for similar services from other providers or \$50 per hour. The business donor and NAP organization must agree on the value for donated services prior to the services being donated. A business firm may be eligible for a tax credit for the time spent by a salaried **employee** who renders contracting services to an approved organization. For purposes of determining the amount of tax credit allowed, the value of the contracting services is equal to the salary that the employee was actually paid for the period of time the employee rendered contracting services to an approved NAP organization. (Operating overhead and benefit costs are not to be included). All donations of staff time are to occur during the employee's work hours. A copy of the Services Contribution Data Sheet or spreadsheet listing the business name, contact person, job title of the individual providing the service, type of service provided, date(s) of donation, hourly rate, total hours worked, and total value for services must be submitted with the CNF-D. The Certification by Business Donor (on the Services Contribution Data Sheet) must be signed by the donor and attached to each spreadsheet.

GENERAL PROVISIONS

- Donors may receive a tax credit if the approved NAP organization has sufficient credits remaining in their allocation.
- Donations must be made directly to the approved NAP organization with no strings attached.
- Discounted property (partial donations) and bargain sales are not allowable for NAP donations. All donations must be made without any conditions or expectation of monetary benefit from the NAP organization.
- Business donors are required to attach copies of supporting documentation for all donations of stock, merchandise, real estate rent/leased facility, professional services, health care services and contracting services. The donor business must own all items at time of donation. Retain a copy of all supporting donor documentation in your files. Failure to do so may result in a donor's loss of the tax credit.
- All pass-through business entities are required to complete Form PTE (after receipt of NAP Tax Credit Certificate) and submit it and a copy of the Certificate to the Virginia Department of Taxation. Form PTE can be obtained from the Department of Taxation's website (www.tax.virginia.gov). Click on *Download Forms* and choose Business Forms; under the heading Sales, Withholding, Registration and Other Business Forms; click on Business Credits and then click on View. Scroll down to PTE and a copy of the Certificate to the Virginia Department of Taxation may result in a donor's loss of the tax credit.
- Determining the effect of making a donation for tax credits on a donor's tax liability is the sole responsibility of the donor. Before making a donation, or when tax related questions occur, donors are encouraged to seek advice from their tax accountant or other tax advisor.

PROCESSING OF THE "CONTRIBUTION NOTIFICATION FORM" (CNF)

A NAP "Contribution Notification Form" (CNF) must be jointly prepared by the donor and the NAP organization for submission to the Virginia Department of Social Services. The donor must complete Parts I and II and send the form and all supporting documentation to the NAP organization. Next, the NAP organization must complete Part III, provide proper signature and date, and mail the original CNF and supporting documentation to Virginia Department of Social Services, Neighborhood Assistance Program.

Upon receipt of the completed CNF and supporting documentation, NAP staff will perform the following tasks to certify reported tax credits for the donor:

- Registering receipt of the CNF and recording of the form's data occurs via data entry.
- Producing and forwarding tax credit certificates to the Commissioner of Social Services or
 his designee for signature. The documents are mailed to the donor's reported address on the
 CNF. The process generally requires four to six weeks before the donor receives the
 certificate.